

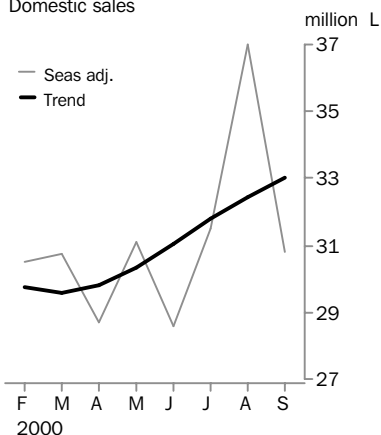


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) FRI 3 NOV 2000

Australian produced wine

Domestic sales



SEPTEMBER KEY FIGURES

TREND ESTIMATES

| | Sep 2000 '000 L | % change Aug 2000 to Sep 2000 | % change Sep 1999 to Sep 2000 |
|-------------------------------|--------------------|-------------------------------------|-------------------------------------|
| Australian produced wine | | | |
| Domestic wine sales | 33 025 | 1.8 | 5.1 |
| White table wine sales | 17 181 | 1.7 | 5.0 |
| Red and rosé table wine sales | 10 331 | 2.0 | 10.6 |

SEASONALLY ADJUSTED

| | Sep 2000 '000 L | % change Aug 2000 to Sep 2000 | % change Sep 1999 to Sep 2000 |
|-------------------------------|--------------------|-------------------------------------|-------------------------------------|
| Australian produced wine | | | |
| Domestic wine sales | 30 815 | -16.7 | -1.6 |
| White table wine sales | 15 794 | -18.9 | -4.7 |
| Red and rosé table wine sales | 10 176 | -6.9 | 10.3 |

SEPTEMBER KEY POINTS

TREND ESTIMATES

- The trend estimate for total domestic sales of Australian produced wine increased in September 2000 to 33.0 million litres. The September estimate was 1.8% higher than August and 5.1% higher than September 1999.
- The trend estimate for white table wine increased by 1.7% over August and by 5.0% on September 1999.
- The trend estimate for red and rosé table wine increased by 2.0% from August and by 10.6% on September 1999.

SEASONALLY ADJUSTED ESTIMATES

- Seasonally adjusted estimates fell markedly in all categories between August 2000 and September 2000. August estimates had been high due to sales to wine outlets in preparation for the Olympic games in Sydney and September estimates reflect sales returning to their previous levels.
- Compared to September 1999, seasonally adjusted estimates for September 2000 sales were down by 1.6% for total domestic wine, down 4.7% for white table wine but up 10.3% for red/rosé table wine.

ORIGINAL ESTIMATES

- In original terms, 32.6 million litres of Australian produced wine was sold domestically during September, 9.2% lower than the olympics affected August estimate and up 2.9% on September 1999. The monthly fall mainly came from decreases in white table wine in soft packs (14.2%), red/rosé table wine in glass containers less than 2 litres (11.8%) and red and rosé table wine in soft packs (9.4%).

- For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or the National Information Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

| <i>ISSUE</i> | <i>RELEASE DATE</i> |
|---------------|---------------------|
| October 2000 | 4 December 2000 |
| November 2000 | 10 January 2001 |
| December 2000 | 5 February 2001 |
| January 2001 | 5 March 2001 |
| February 2001 | 3 April 2001 |
| March 2001 | 4 May 2001 |

CHANGES IN THIS ISSUE

There are no changes in this issue.

ANNUAL PRODUCTION AND STOCKS UPDATE

Preliminary results are now available from the 1999-00 Wine and Spirit Production collection which covers Australian winemakers who crushed over 400 tonnes of grapes during the year. Results show a total of 805 million litres of beverage wine being produced in 1999-2000 (an increase of 1.5% on the previous year) along with crushings of 1,117,000 tonnes which was also 1.5% more than the record crush of 1998-99. However, 1999-2000 results were lower than had been anticipated because poor seasonal conditions in many growing areas counteracted the effects of new plantings.

Wine production rose by 7.0% in New South Wales and fell by 4.2% in Victoria and by 0.8% in South Australia. South Australia remains the largest producer with 45% of total production followed by New South Wales with 35% and Victoria with 16%.

Preliminary results from the Stocks of Australian Wine and Brandy collection shows that stocks of beverage wine owned by winemakers at the 30th June 2000 have increased to 1,189.5 million litres. This is up 9.2% on last years figure of 1,089.6 million litres.

Detailed results from the 1999-2000 Wine and Spirit Production collection will be included in the *2000 Australian Wine and Grape Industry publication* (Cat. no. 1329.0) which is scheduled for release on 20 December 2000.

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The September trend estimate for white table wine in glass containers less than 2 litres was 11.1% higher than in September 1999 and 35.4% higher than in September 1997. The trend estimate for red/rosé in glass containers less than 2 litres was 13.3% up on September 1999 and 56.6% on September 1997.

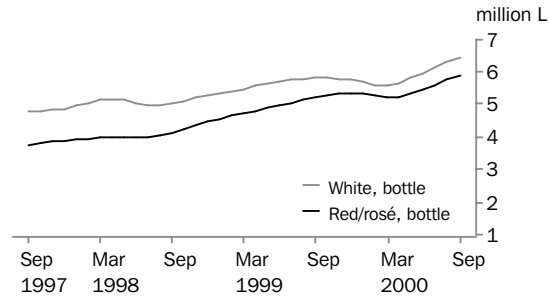
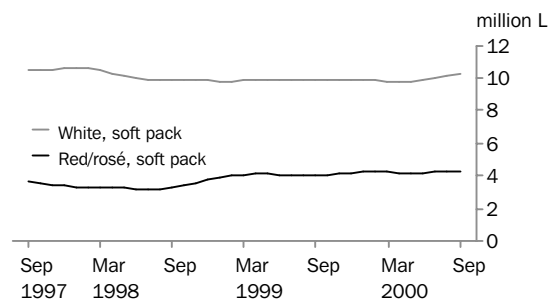


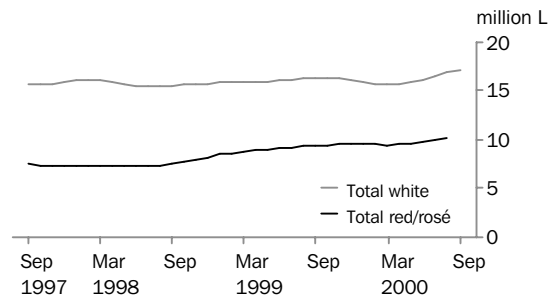
TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in September for white table wine in soft pack was 3.2% higher than in September 1999 but has fallen by 2.7% since September 1997. The September estimate for red/rosé wine in soft packs was 6.4% higher than in September 1999 and 19.9% higher than in September 1997.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

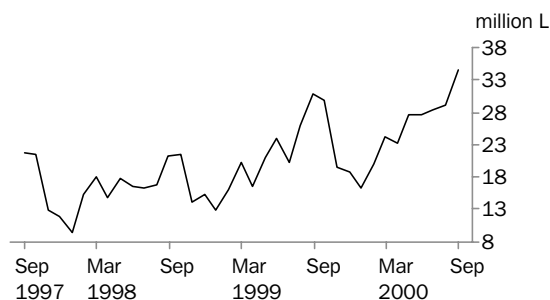
The trend estimate for the domestic sales of total white table wine was 5.0% higher than in September 1999 and 9.5% higher than in September 1997. The trend estimate for total red/rosé has increase by 10.6% since September 1999 and by 38.0% since September 1997.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

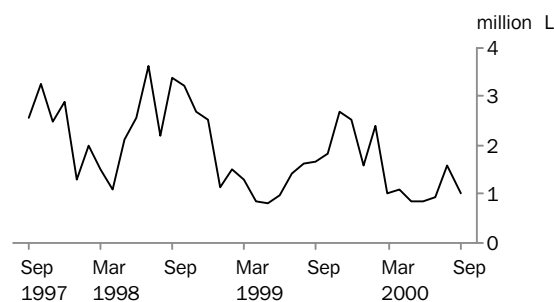
EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for September 2000 shows exports of 34.5 million litres of Australian produced wine valued at \$168m. This represented increases of 18.1% in the volume and 20.2% in the value over August 2000 and increases of 11.9% and 17.0% respectively over September 1999. The average value of Australian produced wine exported was \$4.88 per litre compared with \$4.67 per litre in September 1999.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for September shows that 1.0 million litres of wine was imported, down 36.3% on August 2000 and down 39.7% on September 1999. The average value of wine cleared for home consumption in September 2000 was \$8.02 per litre up from \$6.76 per litre in September 1999.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the September quarter 2000 shows that wine available for consumption in Australia increased by 5.9% on the same quarter in 1999. Domestic sales of Australian produced wine increased 7.5% while the volume of wine imported decreased 25.8%. Total disposals of Australian produced wine increased by 12.8% over the same period in 1999 driven mainly by a 19.4% rise in exports.

| Period | A Domestic sales of Australian produced wine '000 L | B Wine imports cleared for home consumption '000 L | A + B Wine available for consumption '000 L | C Exports of Australian produced wine '000 L | A + C Total disposals of Australian produced wine '000 L |
|------------------|--|---|--|---|---|
| 1997-1998 | 338 814 | 25 622 | 364 436 | 192 404 | 531 218 |
| 1998-1999 | 348 349 | 24 255 | 372 604 | 216 149 | 564 498 |
| 1999-2000 | 369 271 | 19 607 | 388 878 | 284 935 | 654 206 |
| Sep Qtr 1999 | 94 472 | 4 715 | 99 187 | 77 112 | 171 584 |
| Sep Qtr 2000 | 101 575 | 3 500 | 105 075 | 92 055 | 193 630 |

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

| Period | TABLE-WHITE WINE..... | | | | TABLE-RED AND ROSÉ WINE..... | | | | Total |
|---------------------|-----------------------|-----------------------------------|------------------|------------------------|------------------------------|-----------------------------------|------------------|------------------------|---------|
| | Total wine '000 L | Glass less than 2 litres(a) | Soft packs(b) | Other containers(c) | Total '000 L | Glass less than 2 litres(a) | Soft packs(b) | Other containers(c) | |
| | | '000 L | '000 L | '000 L | | '000 L | '000 L | '000 L | |
| ORIGINAL | | | | | | | | | |
| 1997-1998 | 338 814 | 59 352 | 125 269 | 4 888 | 189 512 | 46 746 | 41 295 | 868 | 88 909 |
| 1998-1999 | 348 349 | 63 354 | 117 954 | 7 000 | 188 310 | 53 713 | 44 564 | 811 | 99 088 |
| 1999-2000 | 369 271 | 69 371 | 118 409 | 5 260 | 193 042 | 63 469 | 49 806 | 778 | 114 053 |
| 1999-2000 | | | | | | | | | |
| September | 31 728 | 5 801 | 9 973 | 562 | 16 337 | 5 477 | 4 170 | 41 | 9 689 |
| October | 35 588 | 6 635 | 10 897 | 528 | 18 060 | 5 667 | 4 201 | 71 | 9 939 |
| November | 38 501 | 7 549 | 10 838 | 783 | 19 170 | 6 306 | 4 330 | 194 | 10 831 |
| December | 41 409 | 8 293 | 12 351 | 806 | 21 451 | 5 522 | 4 744 | 78 | 10 344 |
| January | 16 444 | 3 481 | 5 935 | 385 | 9 802 | 2 530 | 1 928 | 47 | 4 505 |
| February | 26 343 | 5 109 | 10 115 | 327 | 15 551 | 4 224 | 3 552 | 38 | 7 813 |
| March | 32 145 | 6 243 | 11 824 | 317 | 18 384 | 5 315 | 4 603 | 67 | 9 984 |
| April | 26 148 | 5 143 | 8 744 | 146 | 14 033 | 4 778 | 3 661 | 24 | 8 463 |
| May | 29 399 | 5 236 | 9 389 | 323 | 14 948 | 5 710 | 4 411 | 46 | 10 167 |
| June | 28 822 | 4 767 | 8 835 | 304 | 13 906 | 5 912 | 4 555 | 87 | 10 554 |
| 2000-2001 | | | | | | | | | |
| July | 32 972 | 5 906 | 10 622 | 95 | 16 623 | 6 441 | 5 238 | 44 | 11 723 |
| August | 35 963 | 6 787 | 11 100 | 239 | 18 127 | 7 095 | 5 260 | 73 | 12 428 |
| September | 32 640 | 6 513 | 9 523 | 312 | 16 348 | 6 256 | 4 765 | 93 | 11 115 |
| SEASONALLY ADJUSTED | | | | | | | | | |
| 1999-2000 | | | | | | | | | |
| September | 31 307 | 5 833 | 10 147 | n.a. | 16 570 | 5 258 | 3 918 | n.a. | 9 230 |
| October | 32 911 | 5 876 | 10 465 | n.a. | 16 969 | 5 481 | 4 262 | n.a. | 9 789 |
| November | 31 166 | 6 040 | 9 310 | n.a. | 15 858 | 5 452 | 4 021 | n.a. | 9 524 |
| December | 31 117 | 5 852 | 9 979 | n.a. | 16 239 | 5 140 | 4 317 | n.a. | 9 474 |
| January | 28 035 | 5 230 | 9 504 | n.a. | 15 364 | 5 285 | 3 910 | n.a. | 9 214 |
| February | 30 499 | 5 701 | 10 377 | n.a. | 16 178 | 5 541 | 4 339 | n.a. | 9 878 |
| March | 30 753 | 5 798 | 10 403 | n.a. | 16 341 | 5 239 | 4 716 | n.a. | 9 724 |
| April | 28 719 | 5 531 | 9 251 | n.a. | 15 228 | 4 817 | 3 934 | n.a. | 9 244 |
| May | 31 095 | 5 924 | 10 119 | n.a. | 16 551 | 5 543 | 4 236 | n.a. | 9 739 |
| June | 28 602 | 5 583 | 8 408 | n.a. | 13 831 | 5 393 | 3 864 | n.a. | 9 225 |
| 2000-2001 | | | | | | | | | |
| July | 31 508 | 6 109 | 10 669 | n.a. | 17 163 | 5 329 | 4 301 | n.a. | 9 813 |
| August | 36 973 | 6 979 | 11 744 | n.a. | 19 466 | 6 185 | 4 565 | n.a. | 10 932 |
| September | 30 815 | 6 243 | 9 256 | n.a. | 15 794 | 5 888 | 4 299 | n.a. | 10 176 |
| TREND ESTIMATES | | | | | | | | | |
| 1999-2000 | | | | | | | | | |
| September | 31 410 | 5 825 | 9 960 | n.a. | 16 362 | 5 223 | 4 063 | n.a. | 9 345 |
| October | 31 413 | 5 828 | 9 958 | n.a. | 16 365 | 5 302 | 4 083 | n.a. | 9 424 |
| November | 31 165 | 5 798 | 9 946 | n.a. | 16 279 | 5 350 | 4 128 | n.a. | 9 501 |
| December | 30 751 | 5 747 | 9 949 | n.a. | 16 168 | 5 355 | 4 188 | n.a. | 9 557 |
| January | 30 252 | 5 684 | 9 935 | n.a. | 16 016 | 5 320 | 4 236 | n.a. | 9 568 |
| February | 29 732 | 5 614 | 9 858 | n.a. | 15 797 | 5 261 | 4 249 | n.a. | 9 528 |
| March | 29 550 | 5 600 | 9 806 | n.a. | 15 685 | 5 222 | 4 237 | n.a. | 9 498 |
| April | 29 781 | 5 669 | 9 794 | n.a. | 15 726 | 5 241 | 4 212 | n.a. | 9 518 |
| May | 30 345 | 5 810 | 9 826 | n.a. | 15 916 | 5 322 | 4 197 | n.a. | 9 607 |
| June | 31 051 | 5 983 | 9 917 | n.a. | 16 214 | 5 448 | 4 204 | n.a. | 9 751 |
| 2000-2001 | | | | | | | | | |
| July | 31 783 | 6 159 | 10 050 | n.a. | 16 565 | 5 602 | 4 235 | n.a. | 9 939 |
| August | 32 439 | 6 323 | 10 171 | n.a. | 16 894 | 5 757 | 4 278 | n.a. | 10 132 |
| September | 33 025 | 6 470 | 10 283 | n.a. | 17 181 | 5 915 | 4 323 | n.a. | 10 331 |

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

2

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

| Period | Table | Fortified | Sparkling bottle fermentation(a) | Sparkling bulk fermentation(a) | Carbonated | Other wine products(b) | Vermouth | Brandy(c) |
|------------------|---------|-----------|--|--------------------------------------|------------|---------------------------|----------|------------|
| | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L a l |
| 1997-1998 | 278 422 | 24 574 | 22 310 | 8 759 | 1 641 | 2 145 | 963 | 974 |
| 1998-1999 | 287 398 | 23 920 | 20 292 | 12 325 | 1 447 | 2 141 | 824 | 905 |
| 1999-2000 | 307 091 | 22 991 | 18 220 | 14 352 | 3 514 | 2 352 | 754 | 837 |
| 1999-2000 | | | | | | | | |
| September | 26 025 | 1 781 | 1 870 | 1 559 | 260 | 171 | 62 | 74 |
| October | 27 999 | 1 755 | 2 857 | 2 230 | 430 | 204 | 114 | 72 |
| November | 30 000 | 2 083 | 3 169 | 2 515 | 460 | 235 | 38 | 40 |
| December | 31 795 | 2 367 | 3 640 | 2 800 | 537 | 234 | 37 | 177 |
| January | 14 306 | 867 | 560 | 280 | 195 | 152 | 84 | 51 |
| February | 23 364 | 1 444 | 617 | 401 | 218 | 163 | 137 | 63 |
| March | 28 368 | 1 717 | 851 | 663 | 323 | 192 | 31 | 43 |
| April | 22 495 | 1 663 | 797 | 724 | 256 | 153 | 60 | 52 |
| May | 25 115 | 2 342 | 701 | 762 | 234 | 218 | 28 | 43 |
| June | 24 460 | 2 514 | 625 | 662 | 231 | 222 | 108 | 81 |
| 2000-2001 | | | | | | | | |
| July | 28 346 | 2 198 | 941 | 875 | 252 | 302 | 57 | 34 |
| August | 30 555 | 2 226 | 1 479 | 1 131 | 297 | 243 | 32 | 138 |
| September | 27 463 | 1 788 | 1 636 | 1 144 | 381 | 203 | 26 | 22 |

(a) Spritzig table wines are included with table wine.

(c) Quantities in which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

3

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

| Period | Sherry in glass less than 2 litres | Port in glass less than 2 litres | Other in glass less than 2 litres(a) | Soft packs | All other containers(b) | Total fortified |
|------------------|---------------------------------------|-------------------------------------|---|------------|----------------------------|--------------------|
| | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L |
| 1997-1998 | n.a. | n.a. | n.a. | n.a. | n.a. | 24 574 |
| 1998-1999 | 2 792 | 5 226 | 465 | 7 906 | 7 532 | 23 920 |
| 1999-2000 | 2 549 | 5 008 | 341 | 7 796 | 7 293 | 22 991 |
| 1999-2000 | | | | | | |
| September | 196 | 404 | 27 | 617 | 536 | 1 781 |
| October | 208 | 398 | 30 | 592 | 527 | 1 755 |
| November | 232 | 543 | 25 | 652 | 632 | 2 083 |
| December | 284 | 672 | 35 | 635 | 741 | 2 367 |
| January | 116 | 177 | 14 | 277 | 282 | 867 |
| February | 152 | 224 | 15 | 525 | 529 | 1 444 |
| March | 174 | 339 | 25 | 688 | 490 | 1 717 |
| April | 177 | 300 | 28 | 628 | 529 | 1 663 |
| May | 288 | 485 | 33 | 813 | 722 | 2 342 |
| June | 255 | 483 | 35 | 853 | 887 | 2 514 |
| 2000-2001 | | | | | | |
| July | 192 | 451 | 32 | 874 | 649 | 2 198 |
| August | 227 | 448 | 42 | 927 | 583 | 2 226 |
| September | 163 | 428 | 36 | 600 | 562 | 1 788 |

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

| Period | WINE TYPE(a)..... | | | | | | TOTAL WINE..... | | BRANDY..... | |
|------------------|-------------------|----------------------|----------------|-----------|-----------|-------|-----------------|-----------|-------------|--------|
| | White table | Red/rosé table(b) | Total table | Fortified | Sparkling | Other | Quantity | Value(c) | Quantity | Value |
| | '000L | '000L | '000L | '000L | '000L | '000L | '000L | \$'000 | '000L al | \$'000 |
| IMPORTS(c) (d) | | | | | | | | | | |
| 1997-1998 | n.a | n.a | 21 447 | 135 | 2 996 | 1 044 | 25 622 | 92 926 | 661 | 7 861 |
| 1998-1999 | n.a | n.a | 20 136 | 92 | 2 915 | 1 113 | 24 255 | 102 498 | 598 | 7 528 |
| 1999-2000 | 3 795 | 10 304 | 14 099 | 685 | 3 827 | 995 | 19 607 | r113 868 | 577 | 7 328 |
| 1999-2000 | | | | | | | | | | |
| July | 234 | 836 | 1 071 | 66 | 248 | 39 | 1 423 | 8 083 | 47 | 499 |
| August | 256 | 1 010 | 1 267 | 92 | 229 | 40 | 1 628 | 9 099 | 58 | 736 |
| September | 396 | 619 | 1 016 | 70 | 443 | 135 | 1 664 | 11 256 | 53 | 633 |
| October | 349 | 891 | 1 241 | 39 | 478 | 69 | 1 827 | 13 318 | 47 | 590 |
| November | 321 | 1 363 | 1 684 | 44 | 832 | 134 | 2 693 | 16 372 | 42 | 487 |
| December | 596 | 1 191 | 1 787 | 77 | 531 | 124 | 2 519 | 18 362 | 89 | 1 289 |
| January | 219 | 1 059 | 1 277 | 50 | 192 | 80 | 1 599 | 5 963 | 45 | 540 |
| February | 299 | 1 732 | 2 031 | 39 | 259 | 77 | 2 406 | 8 247 | 33 | 588 |
| March | 303 | 453 | 755 | 52 | 156 | 62 | 1 026 | 6 131 | 37 | 519 |
| April | 362 | 437 | 798 | 71 | 140 | 99 | 1 108 | 5 797 | 42 | 438 |
| May | 227 | 366 | 592 | 53 | 162 | 65 | 873 | r6 007 | 36 | 392 |
| June | 233 | 347 | 580 | 31 | 158 | 71 | 840 | 5 234 | 49 | 617 |
| 2000-2001 | | | | | | | | | | |
| July | 258 | 382 | 640 | 6 | 174 | 100 | 920 | 5 474 | 24 | 234 |
| August | 348 | 567 | 915 | 10 | 516 | 135 | 1 576 | 11 880 | 82 | 916 |
| September | 351 | 332 | 683 | 2 | 245 | 74 | 1 004 | 8 050 | 29 | 448 |
| EXPORTS(e) | | | | | | | | | | |
| 1997-1998 | 98 045 | 84 979 | 183 024 | 2 505 | 6 110 | 764 | 192 404 | 873 847 | 26 | 385 |
| 1998-1999 | 105 348 | 100 940 | 206 287 | 2 244 | 6 937 | 681 | 216 149 | 1 067 979 | 24 | 246 |
| 1999-2000 | 129 586 | r143 256 | r272 842 | 2 287 | 9 088 | 717 | r284 935 | 1 372 765 | 19 | 243 |
| 1999-2000 | | | | | | | | | | |
| July | 10 067 | 9 122 | 19 189 | 153 | 930 | 93 | 20 364 | 97 915 | 1 | 37 |
| August | 11 816 | 12 429 | 24 246 | 190 | 1 352 | 176 | 25 962 | 124 285 | 5 | 22 |
| September | 13 766 | 15 452 | 29 218 | 248 | 1 294 | 26 | 30 786 | 143 734 | 1 | 9 |
| October | 14 974 | 13 280 | 28 254 | 172 | 1 397 | 45 | 29 868 | 139 399 | 2 | 40 |
| November | 9 236 | 9 555 | 18 791 | 260 | 586 | 41 | 19 678 | 90 895 | — | 11 |
| December | 8 561 | 9 715 | 18 276 | 194 | 334 | 20 | 18 824 | 91 606 | 2 | 24 |
| January | 7 893 | 7 982 | 15 876 | 83 | 252 | 47 | 16 257 | 75 388 | 5 | 32 |
| February | 7 857 | 11 730 | 19 587 | 268 | 263 | 45 | 20 163 | 105 441 | — | 5 |
| March | 10 869 | 12 907 | 23 776 | 207 | 278 | 26 | 24 286 | 120 506 | 1 | 26 |
| April | 9 906 | 12 816 | 22 723 | 150 | 362 | 117 | 23 352 | 123 746 | — | 1 |
| May | 12 142 | r13 828 | 25 969 | 170 | 1 541 | 57 | r27 738 | r129 543 | 1 | 17 |
| June | 12 499 | r14 439 | r26 939 | 192 | 499 | 25 | r27 655 | r130 307 | 1 | 20 |
| 2000-2001 | | | | | | | | | | |
| July | r12 915 | r14 678 | r27 593 | 152 | 537 | r 126 | r28 408 | r145 728 | 3 | 61 |
| August | r13 291 | r14 684 | r27 975 | r179 | r 897 | r 137 | r29 187 | r139 885 | 1 | 15 |
| September | 16 516 | 16 444 | 32 960 | 230 | 1 173 | 97 | 34 460 | 168 135 | 2 | 11 |

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, September 2000

| Country/Region | WINE TYPE..... | | | | | | TOTAL WINE..... | |
|--|----------------|----------------------|----------------|-----------|-----------|-------|-----------------|----------|
| | White table | Red/rosé table(c) | Total table | Fortified | Sparkling | Other | Quantity | Value(d) |
| | '000L | '000L | '000L | '000L | '000L | '000L | '000L | \$'000 |
| Fiji | 5 | 11 | 16 | 4 | 1 | — | 20 | 74 |
| New Zealand | 1 711 | 1 145 | 2 856 | 55 | 52 | 14 | 2 977 | 7 480 |
| Papua New Guinea | 14 | 8 | 22 | — | 1 | — | 23 | 48 |
| Total Oceania and Antarctica (a) | 1 750 | 1 186 | 2 936 | 59 | 56 | 14 | 3 065 | 7 789 |
| Denmark | 98 | 176 | 274 | — | 4 | — | 278 | 1 259 |
| Germany, Federal Republic of | 177 | 517 | 694 | — | — | — | 694 | 2 853 |
| Ireland | 452 | 524 | 976 | — | 9 | — | 985 | 5 912 |
| Netherlands | 231 | 267 | 498 | — | 11 | — | 509 | 1 978 |
| Sweden | 154 | 137 | 292 | — | 32 | — | 323 | 1 287 |
| United Kingdom | 9825 | 8 533 | 18358 | 52 | 869 | 21 | 19299 | 87 560 |
| Total European Union | 11 087 | 10 317 | 21 404 | 61 | 948 | 21 | 22 434 | 103 581 |
| Norway | 47 | 184 | 230 | — | 0 | — | 231 | 856 |
| Switzerland | 38 | 155 | 193 | 0 | 0 | 0 | 193 | 1 741 |
| Total Europe and the Former USSR (a) | 11 187 | 10 681 | 21 868 | 62 | 949 | 23 | 22 902 | 106 413 |
| Oman | 16 | 3 | 19 | — | 0 | — | 19 | 27 |
| United Arab Emirates | 16 | 18 | 34 | 1 | 4 | — | 39 | 213 |
| Total Middle East and North Africa (a) | 56 | 35 | 91 | 1 | 4 | — | 96 | 345 |
| Malaysia | 20 | 144 | 164 | 2 | 1 | 11 | 179 | 776 |
| Singapore | 95 | 129 | 224 | 1 | 8 | 12 | 245 | 1 899 |
| Total Southeast Asia (a) | 200 | 318 | 517 | 3 | 13 | 23 | 557 | 3 261 |
| Hong Kong | 70 | 72 | 142 | 0 | 15 | 4 | 162 | 1 116 |
| Japan | 204 | 179 | 383 | 1 | 21 | 0 | 405 | 2 286 |
| Total Northeast Asia(a) | 364 | 310 | 674 | 1 | 37 | 5 | 716 | 3 750 |
| Canada | 695 | 794 | 1 489 | 63 | 10 | 4 | 1 566 | 9 192 |
| United States of America | 2 245 | 3 094 | 5 339 | 38 | 101 | 26 | 5 504 | 37 086 |
| Total Northern America (a) | 2 941 | 3 889 | 6 830 | 101 | 111 | 30 | 7 072 | 46 291 |
| Total Other Regions (b) | 18 | 26 | 44 | 3 | 3 | 2 | 52 | 286 |
| Total All Countries | 16 516 | 16 444 | 32 960 | 230 | 1 173 | 97 | 34 460 | 168 135 |

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

| | <i>Oceania & Antarctica</i> | <i>Europe & the Former USSR</i> | <i>Middle East & North Africa</i> | <i>Southeast Asia</i> | <i>Northeast Asia</i> | <i>Northern America</i> | <i>Other(b)</i> | <i>Total all regions</i> |
|------------------|-------------------------------------|---|---|---------------------------|---------------------------|-----------------------------|-----------------|------------------------------|
| <i>Period</i> | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L | '000 L |
| 1997-1998 | 23 382 | 115 654 | 1 266 | 2 830 | 9 245 | 39 562 | 466 | 192 404 |
| 1998-1999 | 23 660 | 133 143 | 858 | 4 298 | 7 664 | 45 939 | 587 | 216 149 |
| 1999-2000 | r22 219 | 186 398 | 1 112 | 4 839 | 8 208 | 61 519 | 639 | r284 935 |
| 1999-2000 | | | | | | | | |
| July | 2 102 | 13 657 | 78 | 333 | 622 | 3 538 | 35 | 20 364 |
| August | 1 799 | 18 988 | 77 | 390 | 410 | 4 256 | 42 | 25 962 |
| September | 2 722 | 22 367 | 71 | 352 | 620 | 4 594 | 60 | 30 786 |
| October | 2 680 | 21 372 | 47 | 394 | 592 | 4 757 | 27 | 29 868 |
| November | 2 959 | 9 358 | 115 | 541 | 869 | 5 720 | 116 | 19 678 |
| December | 1 223 | 11 331 | 58 | 488 | 740 | 4 940 | 43 | 18 824 |
| January | 923 | 10 089 | 126 | 383 | 620 | 4 079 | 37 | 16 257 |
| February | 1 135 | 11 132 | 116 | 346 | 504 | 6 877 | 53 | 20 163 |
| March | 1 360 | 16 109 | 80 | 426 | 586 | 5 704 | 21 | 24 286 |
| April | 913 | 14 308 | 106 | 437 | 878 | 6 649 | 61 | 23 352 |
| May | 2 831 | 18 092 | 159 | 375 | 747 | 5 458 | 76 | r27 738 |
| June | 1 571 | 19 597 | 79 | 374 | 1 020 | 4 947 | 68 | r27 655 |
| 2000-2001 | | | | | | | | |
| July | r1 999 | r17 917 | 149 | r 434 | 523 | 7 335 | 52 | r28 408 |
| August | r2 280 | r20 657 | 22 | r 387 | r 662 | r5 129 | 50 | r29 187 |
| September | 3 065 | 22 902 | 96 | 557 | 716 | 7 072 | 52 | 34 460 |

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

| | |
|------|--|
| — | nil or rounded to zero |
| L | litres |
| L al | litres of alcohol |
| n.a. | not available |
| n.p. | not available for separate publication (but included in totals where applicable) |
| r | figure or series revised since previous issue |

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
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2850400009008
ISSN 0819-0968

RRP \$16.50